

ANDREAS DROSOS

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PROFILE

Entrepreneurial and internationally minded professional, shaped by studying and working across Greece, Belgium and Ireland and by co-founding two ventures from concept to product development. I am drawn to complex problems where analytical thinking and creativity can challenge conventional approaches and produce practical solutions, an approach reflected in my work across process improvement, automation and optimization.

EXPERIENCE

Operations Associate | Wemer Hellas

Mar 2025 – Jun 2025

- Processed, audited and managed the fulfilment of up to 40 daily B2B orders, across a multi-client portfolio, sustaining accuracy and turnaround against service-level commitments.
- Investigated delivery discrepancies, identified root causes, and coordinated corrective action with suppliers and carriers, reducing repeat incidents and minimizing client impact.
- Conducted physical inventory counts at warehouse level, reconciling stock accuracy against system records and closing discrepancies within tight turnaround windows.

Tax Technology Consultant | Deloitte Brussels

Sep 2023 – Sep 2024

- Owned reconciliation activities within SAP S/4HANA implementations for 14 multinational clients across EMEA, identifying data and output discrepancies and coordinating their resolution with development teams.
- Initiated and delivered the automation of recurring client reporting by assembling a small team and leveraging internal software, saving 8 working hours per month while ensuring process continuity during staff unavailability.
- Managed regular client communications, onboarding and go-live activities, and trained three new employees on SAP workflows and project processes; also participated in candidate interviews.

Project Management in Logistics (Internship) | L'Oréal Greece

Mar 2023 – Jun 2023

- Designed and implemented an Excel-based semi-automated sample-distribution system, reducing processing time from 16 hours to 2 hours through cross-departmental process mapping and automation.
- Optimized sample allocation logic based on physician segmentation and commercial priority, improving distribution efficiency across the sales network.
- Presented the solution to senior management through iterative feedback cycles and delivered staff training, driving adoption company-wide.

EDUCATION

MSc, Operations & Supply Chain Management | Trinity College Dublin

Sep 2025 – Aug 2026

Grade: Upper Second Degree Honours 2:1

BSc, Management Science & Technology – Supply Chain Major | AUEB, Athens

Oct 2019 – Jul 2023

Grade: 8.2/10

PROJECTS

EzyFlat — Co-Founder | PropTech

Sep 2025 – Present

- Co-founded a flatmate-matching platform using lifestyle and preference data to reduce tenant turnover for property owners; launched the landing page and led go-to-market strategy and agile product development, leveraging AI tools and agents for UI/backend development and marketing automation ahead of web-app launch.

Optimalifts — Co-Founder | Fitness Tech

Jul 2023 – Jul 2024

- Led end-to-end business development, recruitment, and strategy for a computer-vision app delivering real-time exercise tracking and biomechanical feedback; took the product from concept to MVP through the ACEin “Compass Cycle” accelerator.

LEADERSHIP & ADDITIONAL EXPERIENCE

Transportation Officer | Greek Army

Sep 2024 – Mar 2025

- Managed transportation documentation, fuel and cost records, and logistics scheduling across one of the largest armored installations in the Balkans, coordinating with drivers and senior officers to resolve operational disruptions.

Volunteer Forest Firefighter & Warehouse Manager | Ε.Δ.Α.Π.Υ.Γ

Aug 2019 – Present

CERTIFICATES & AWARDS

- 1st Place, Optimization Methods in Management Science Competition | AUEB, Feb 2022** — Developed a Python-based algorithm combining multiple optimization methods for the Capacitated Team Orienteering Problem, achieving the competition's best-performing solution.
- ACEin “Compass Cycle” Startup Acceleration Program | Jul 2023 – Jul 2024
- Salesforce Trailhead Superbadges: Business Administration, Security, Lightning Reports & Dashboards | Jan 2022

SKILLS & COMPETENCIES

Technical & Platforms: SAP S/4HANA (Fiori), Microsoft Excel (pivot tables, VLOOKUP, SUMIF, data reconciliation), PowerPoint, Tableau, Salesforce, IBM SPSS, Microsoft Dynamics 365, AnyLogistix, Figma

Programming: Python, Java, SQL, HTML, JSP **Languages:** Greek (Native), English (C2 – ECPE), German (Beginner)

Interests: Mountain & Water skiing, Hiking, Winter Swimming, Piano, Tae Kwon Do (Black Belt), Theatre